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Most businesspeople are afraid to ask for referrals because they feel guilty taking from relationships, according to referral marketing strategist Steve Gordon, author of Unstoppable Referrals: 10x Referrals, Half the Effort.

Unstoppable Referrals Book

Resources – Unstoppable CEO

He is the host of The Unstoppable CEO™ Podcast and the bestselling author of Unstoppable Referrals: 10x Referrals, Half the Effort. For two-decades, Steve has led, and marketed professional service firms, becoming the CEO of his first firm at age 28.

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Steve Gordon is the author of

Unstoppable Referrals: 10x Referrals,

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Half the Effort, and his latest book, The Exponential Network Strategy.

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The real reason you ' re not getting referrals – Unstoppable CEO Steve Gordon is a 2-time entrepreneur, and bestselling author of Unstoppable Referrals: 10x Referrals, Half the Effort and The Exponential Network Strategy. He ' s the host of The Unstoppable CEO ...

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Steve Gordon is the author of
Unstoppable Referrals: 10x Referrals,
Half the Effort, and his latest book,
The Exponential Network Strategy.
He ' s the host of The Unstoppable
CEO Podcast and has written over 400
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With Steve Gordon

Most businesspeople are afraid to ask

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Unstoppable Referrals 10x Referrals Half

Unstoppable Referrals: 10x Referrals Half the Effort [Steve Gordon] on Amazon.com. *FREE* shipping on qualifying offers. Take Command of Your Referrals Marketing strategist Steve Gordon dares you to re-evaluate your approach to attracting referrals and shows you a contrarian approach to referrals that will have you kicking yourself for not reading

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