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Dale Carnegie was an American writer and lecturer and the

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developer of famous courses in self-improvement, salesmanship, corporate training, public speaking, and interpersonal skills. Born into poverty on a farm in Missouri, he was the author of *How to Win Friends and Influence People*, a bestseller that remains popular today.

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Dale Carnegie - Wikipedia

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principles remain true to a single vision: real transformation begins from within.

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Mr. Carnegie was a prominent lecturer of his day and a sought-after counselor to world leaders. He wrote newspaper columns and had his own daily radio show. Dale Carnegie founded what is today a worldwide network of over 2,800 trainers with offices in more than 75 countries. Founded in 1912, Dale Carnegie Training has evolved from one man's belief in

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Dale was the developer of many famous courses like salesmanship, public speaking, interpersonal skills, etc. He contributed tremendously in the domain of motivation and selfhelp, influencing people all over the globe.

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How to Win Friends and Influence People - Dale Carnegie
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After saving \$500, Dale Carnegie quit sales in 1911 in order
to pursue a lifelong dream of becoming a Chautauqua

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lecturer. He ended up instead attending the American Academy of Dramatic Arts in New York, but found little success as an actor, though it is written that he played the role of Dr. Hartley in a road show of Polly of the Circus.

Win Friends & Influence People: Secrets of Success
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Secrets of Success: The Way to Get the Best of An Argument
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The Carnegie Secret. So, in conclusion the major parts of the
Carnegie Secret are as follows: 1. Convincing YOUR

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Subconscious Mind Of a Goal or Definite Chief Aim. 2. Convincing The Subconscious Mind of your MASTER MIND group to accomplish your goal. ALL Other parts of the philosophy are to reinforce these two ideas and act as a feedback system.

Dale Carnegie's Lifetime Plan for Success: The Great ...
Secrets of Success: Become Genuinely Interested in Other People - Dale Carnegie Training

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Dale Carnegie's motivational and practical teachings are as sound today as when they were first written. His Bestsellers,

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How to Win Friends & Influence People and How to Stop Worrying & Start Living, have taught millions how to achieve the pinnacle of personal and professional success.

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