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Dr. Chamoun-Nicolas will also sign copies of his books, "Transcend Quo Vadis Negotiator," "Negotiate like a Phoenician," and "Deal - Guidelines for a Flawless Negotiation." Ethics credit: .5 The Joy of Threats, Demands, and Accusations

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Negotiate Like a Phoenician is an excellent book for laying out the essential skills of successful negotiations, both for new and experienced negotiators, and Tradeables TM happened to be just the revelation I was hoping to find to improve my company and my personal skills.

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