

File Type PDF
Microsoft Solution
Provider

Microsoft Solution Provider

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and support to
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Microsoft's Top 200 U.S. Partners --

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*Redmond Channel
Partner*

*The provider
should have a
formal
management
structure,
established risk
management
policies, and a
formal process for
assessing third-
party service
providers and*

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vendors. Trust. You should like the company and its principles. Check the provider's reputation and see who its partners are. Find out its level of cloud experience.

Partner with indirect providers in CSP -

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*docs.microsoft.com
Partner Center for
Microsoft Cloud for
US Government;
Review the
information in this
article to
understand the
requirements for
participating in
Microsoft's Cloud
Solution Provider
(CSP) program.
Cloud Solution*

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Provider program guide. Review requirements for becoming a partner in the Cloud Solution Provider program.

*Microsoft Solution Provider
Find a Microsoft certified solution provider. Get help*

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*identifying and
implementing
Microsoft solutions.
Search for
experienced
certified partners
near you.*

*CSP agreements,
price lists, and
offers - Partner
Center ...*

*The My customers
page in the Azure*

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portal now includes a Cloud Solution Provider (Preview) section, which displays billing info and resources for CSP customers who have signed the Microsoft Customer Agreement (MCA) and are under the Azure plan. For more info, see Get started with your

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*Microsoft Partner
Agreement billing
account.*

*Microsoft Solutions
| Our IT Services |
Managed Solution
The Cloud Solution
Provider program
helps you go
beyond reselling
licenses to being
more involved in
your customers'*

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Provider
businesses.

*Licensing Options:
Service Providers |
Microsoft Volume*

...

*Azure
Documentation for
Azure Cloud
Solution Provider
partners. Learn
how Microsoft
partners who
participate in the*

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*Azure Cloud
Solution Provider
(Azure CSP)*

*program can use
Azure services to
deliver managed
services to
customers.*

*Discover the Azure
services that are
available in Azure
CSP. Learn about
partner account
management,*

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Microsoft Solution
Provider
customer ...

*Azure CSP
overview |
Microsoft Docs
Support for
Microsoft partners.
Review the top
partner questions
on the Microsoft
partner support
page to learn about
enrolling in the
Cloud Solution*

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*Provider program,
onboarding as an
indirect reseller,
and more.*

*Enroll in the Cloud
Solution Provider
program - Partner*

...

*The Cloud Solution
Provider program
(CSP) helps you go
beyond reselling
licenses to being*

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more involved in your customer's business. Deeper engagement with your customers - meeting regularly with your customers means you will develop a better understanding of their business and needs.

File Type PDF
Microsoft Solution
Provider
Azure

*Documentation for
Azure CSP partners
| Microsoft Docs
The Microsoft
Cloud Solution
Provider Program
(CSP) enables
partners to directly
manage their
entire Microsoft
cloud customer
lifecycle. Partners
in this program*

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utilize dedicated in-product tools to directly provision, manage, and support their customer subscriptions.

Microsoft Solution Providers

In the provider-reseller (two-tier) model, the provider buys cloud

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solutions and services from Microsoft that you resell to customers. Different indirect providers offer different support and services, so you should evaluate the providers in your area to determine which ones best meet your needs.

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Generally, most providers will:

What is the Microsoft Cloud Solution Provider Program ...

Azure CSP overview.

07/30/2018; 8 minutes to read +1; In this article. Welcome to the Azure

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*documentation for
Azure Cloud
Solution Provider
(Azure CSP)
partners. This page
gives you more
information about
the basics of the
Azure CSP program
and some specifics
about Azure. What
is Azure CSP?
Azure CSP is a
program for*

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Provider
Microsoft partners.

*Cloud Solution
Provider program -
selling in-demand
cloud ...*

*Microsoft Solution
Providers- Select a
language. Brasil -
Português. Česká
Republika -
Čeština. Danmark -
Dansk.*

Deutschland -

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*Deutsch. Eesti -
Eesti. Espainia -
Euskara. España -
Español. España -
Galego.*

*Cloud Solution
Provider (CSP) - par
tner.microsoft.com
In the provider-
reseller model, the
provider buys cloud
solutions and
services from*

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Microsoft and relies on you to deploy and service the products. Different indirect providers offer different support and services, so you should evaluate the providers in your area to determine which ones best meet your needs.

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Generally, most providers will:

*Microsoft Cloud
Solution Provider
pre-launch
In-Depth.*

*Microsoft's Top 200
U.S. Partners. Who
are the best
Microsoft solution
providers in the
United States?
You'll find them in*

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*Redmond Channel
Partner magazine's
first-ever list of the
top ...*

*Partner Center - pa
rtner.microsoft.co
m*

*Expand your
business offerings.
Are you taking the
right steps to
future-proof your
business? Which*

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solutions suit your capabilities? Do you know where to find opportunity in today's environment?

*Microsoft Solution Providers
Cloud Solution Providers.*

11/12/2019; 7 minutes to read; In this article.

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Software offers can reach millions of qualified Microsoft customers served by partners in the Cloud Solution Provider (CSP) program, in addition to public availability of offers through Microsoft web storefronts.. Publishers configure offers for

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*availability in the
CSP program on an
opt-in basis, for a
new offer or an ...*

*Cloud Solution
Provider program
considerations -
Azure ...*

*With the SPLA,
service providers
and ISVs can
license eligible
Microsoft products*

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on a monthly basis, during a three-year agreement term, to host software services and applications for their customers.

The SPLA supports a variety of hosting scenarios to help you provide highly customized and robust solutions to a wide set of

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Provider
customers.

*How to choose a
cloud service
provider | Microsoft
Azure*

*This site uses
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analytics,
personalized
content and ads.
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browse this site,
you agree to this*

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