

Managing Harold Geneen

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Harold Geneen - Wikiquote "Management must manage", states Harold Geneen, former chief executive officer of International Telephone and Telegraph Corporation. Geneen says there are no

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theories on management, and attributes his business success to fundamental hard work and getting the right results.

Harold S. Geneen, 87, Dies; Nurtured ITT - The New York Times

Harold S. Geneen (January 22, 1910 - November 21, 1997) was an American businessman who served as the CEO of the IT&T Corporation (1959-1977).

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Managing by Harold Geneen (1984-10-03): Harold Geneen

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His management techniques were so successful that ITT was dubbed "Geneen University". Harold Geneen was president and CEO of ITT from 1959 to 1977. Harold Geneen, a world-renowned business manager in his day who turned a faltering ITT into a giant conglomerate dealing with everything from 'Wonder Bread' to Avis cars-while sales skyrocketed from \$766 million to \$22 billion.

*Harold Geneen - The Economist
Managing - Harold S. Geneen,
Alvin Moscow - Google Books
Between - he was senior vice
president of
Raytheon developing his*

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management structure, allowing a large degree of freedom for divisions while maintaining a high degree of financial and other accountability, which was surprising as he had been ejected from his prior employer, Jones and Laughlin Steel Company for reckless management of the company books.

Managing by Harold Geneen - Goodreads

Managing by Harold Geneen (1984-10-03) Hardcover - 1869 by Harold Geneen; Alvin Moscow (Author)

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For Geneen, "the highest art of professional management requires the literal ability to 'smell' a 'real fact' from all others." He also believed that "the essential element" for all managers is "emotional attitude," which he wanted to be as intense as a nuclear explosion.

*Managing (September 1985 edition) | Open Library
Harold S. Geneen, an executive seen by many as both the architect of the international conglomerate and the most significant and controversial businessman of the 1960's and 70's, died of a massive ...*

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Managing Harold Geneen
*Managing [Harold Geneen] on Amazon.com. *FREE* shipping on qualifying offers. This 53 minute Audio CD covers a discussion with Harold Geneen, the former CEO of ITT; the man who built ITT to one of America's largest and fastest growing companies*

Book Review: Managing by Harold Geneen with Alvin Moscow ...
Harold Geneen, American business executive who built the International Telephone and Telegraph Corp. (ITT) into a worldwide business conglomerate. During

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Geneen's tenure (1959-77) as president and CEO of ITT, the company came to exemplify the modern international corporation, with business

How Harold Geneen Managed It: His Way - Washington Post

Unlike the picture of cunning manipulator and power broker presented by his enemies, the Geneen who emerges in Managing is a man of simple beliefs whose driving force is an almost religious devotion to the principles and practice of good management. Geneen found his greatest self-expression and enjoyment in

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his work, which completely absorbed his life and most of his waking hours.

*Management Accounting
Numbers: Freedom or Prison -
Geneen ...*

*Managing Harold S. Geneen,
Alvin Moscow Snippet view -
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Harold Geneen - Wikipedia "Managing". Book by Harold Geneen, 1984. 8 Copy quote. It's better to take over and build upon an existing business than to start a new one. Harold Geneen. Business. 10 Copy quote. The professional's grasp of the numbers is a measure of the control he has over the events that the figures represent.

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he's added to them in his latest incarnation as author and critic of American management practices in his new book ...

TOP 25 QUOTES BY HAROLD GENEEN | A-Z Quotes

Harold S. Geneen Management Seeing Making Decisions The best way to inspire people to superior performance is to convince them by everything you do and by your everyday attitude that you are wholeheartedly supporting them.

*Harold S. Geneen Quotes - BrainyQuote
FOR better or worse, the name Geneen became*

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synonymous in the 1960s with the notion of the conglomerate. Harold Geneen joined the small number of tycoons whose fame came from the pursuit of an ...

*Managing: Harold Geneen:
9780886840457: Amazon.com:
Books*

Managing Managing is Harold Geneen's story, of how he rose through executive positions until he became CEO of ITT, making ITT the greatest conglomerate in the world and almost defining the term 'multi-national'. ITT had over 250 profit centres and employed half a million people in 4 continents.

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Harold Geneen | American businessman | Britannica Biography. Geneen was born on January 22, 1910 in Bournemouth, Hampshire, England. His father was Russian-Jewish, and his mother was an Italian Roman Catholic. He migrated to the United States from England as an infant and later studied accounting at New York University. Between 1956 and 1959 he was senior vice president of Raytheon, developing his management structure, allowing a large degree ...

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