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Alexander Osterwalder - Wikipedia

I invented the Business Model Canvas, co-founded strategyzer.com and lead authored Business Model Generation which sold a million copies in 30 languages. My speaking fees correspond to the conventional rates of the global speaking circuit of best-selling authors.

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Besides his speaking engagements, Dr. Osterwalder focuses on executive training in the domain of business model development and innovation. He writes a popular blog on business model innovation at www.businessmodelalchemist.com. Organizations that use the business strategy described in Business Model Generation include 3M, Ericsson, IBM, Telenor, Capgemini, Deloitte, and many more.

Business Model Generation: A Handbook for Visionaries ...

Alexander Osterwalder and Yves Pigneur Design Alan Smith, The Movement Editor and Contributing Co-Author Tim Clark Production Patrick van der Pijl Co-created by an amazing crowd of 470 practitioners from 45 countries Business Model Generation A Handbook for Visionaries, Game Changers, and Challengers

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The book "Business Model Generation" can easily be called a "bible", a real reference book for innovators and entrepreneurs. Author Alexander Osterwalder together with 470 co-authors created a masterpiece. All information in the book revolves around the business model scheme, which consists of nine structural blocks: - consumer segments

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Alexander Osterwalder (born 1974) is a Swiss business theorist, author, speaker, consultant, and entrepreneur, known for his work on business modeling and the development of the Business Model Canvas.

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